

RYAN H. ANDERSON

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SUMMARY

Lean operations manager with a proven record of success in both manufacturing and service environments. Goal oriented manager with ability to analyze, evaluate, and implement strategy while developing the business. Highly organized with ability to successfully manage multiple projects to completion. Continuous improvement expert adept at building and leading diverse and cross functional teams in an international environment. Track record of improving production and safety while reducing costs.

EXPERIENCE

RA Lean Consulting

Lean implementation and general consulting

Operations Consultant - Greensboro, NC

2013-Present

- Advised client on strategies that led to 50% improvement in profits over 2 years
- Directed clients on how to improve on-time delivery and quality, while reducing per unit labor
- Mapped business processes and aided client in increasing throughput and reducing lead time by 35%
- Managed development of new backroom software to enable smoother operations for franchisor client

Club Z! In Home Tutoring

The largest in home tutoring company in the world.

2010 – 2015

Owner and Area Director - Greensboro, NC

- Launched, grew, and sold a small business start-up by purchasing a new territory of Club Z! franchise.
- Built business from \$0 to \$125k+ annual revenue in 20 months with stable ongoing referrals
- Hired and managed a bullpen of over 100 contract tutors and support staff

Eaton Corporation

Fortune 200 diversified industrial manufacturer with \$12B in sales.

Global Leadership Development Program:

Business Development Manager - Electrical Group - Arden, NC

2009-2010

Fabrication Department Manager - Electrical Group - Arden, NC

2008-2009

Business Development Associate - Aerospace Group – Glenolden, PA

2007-2008

MBA Marketing Intern - Electrical Group - Watertown, WI

Summer 2006

Continuous Improvement:

- Initiated Lean implementation projects to take on-time performance from 50% to 90%; cut OT from 15% to 4%, halved defect rate, and significantly reduced steel WIP inventory, while maintaining production rate.
- Performed competitive analysis to help the ES&C division of Aerospace outgrow its end market by 50%
- Examined the financial viability of moving a product line to Juarez, Mexico. Determined that financial improvements, including improving EBIT margin by 1%, were outweighed by quality control risks
- Identified over \$200M in new electrical projects working with sales force to close \$3M in sales by Aug '10.

Change Management:

- Led the shop through a slowdown and scale-back in Q2 2009 and reduced workforce by over 11%.
- Coordinated with engineering department on development of five year capital investment plan. Developed a plan to increase capacity by 20% and decrease capital footprint by 50%.
- Created a new process to identify and pursue sales opportunities within the American Recovery and Reinvestment Act.
- Implemented a reorganization within the fabrication department to improve accountability and reduce production scheduling problems.
- Scouted for Eaton Aerospace M&A team, pitching potential acquisition targets

People Management:

- Developed and implemented training materials for 200+ members of the sales force.
- Led a \$20-30M fabrication shop with a team of 5-6 supervisors and 120+ employees in a 24/7 environment.
- Collaborated with local and divisional leadership on strategic plan for ES&C division.
- Developed multiple strategic relationships with new technology partners
- Led multi-functional consulting team with a \$28K budget through a search for new distribution partners.

Schlumberger Oilfield Services

Worlds largest Oilfield Services Company

2001-2005**Drilling Service Engineer - Cabinda, Angola**

- Led teams of 2-5 people managing service operations worth \$30k-100k /day; coordinated day to day operations including preparation and shipment of equipment, to running the on-site operations, to processing and delivery of the final data to the client.
- Worked 24/7, with the clients on offshore drilling rigs, completing wells ahead of schedule and under budget.
- Operated exclusively in international venues with multi-cultural teams on projects worth several million dollars.

EDUCATION**University of Virginia, Darden Graduate School of Business Administration**

Master of Business Administration

Purdue University

Bachelors of Science in Mechanical Engineering

COMMUNITY LEADERSHIP

Writers Group of the Triad

President and Critique Group Leader

2015-Present